

# HEIUKI

SHARE

## THE INNOVATIVE RENTAL SYSTEM



heiuki.com

## HOW DOES HEIUKI WORK

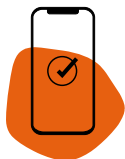
1.

### BOOK ONLINE

Book & pay for SUP/Kayak online



personal  
locker



Bookable via  
mobile phone



Contactless  
processing



High-quality  
equipment



Selfservice



Includes paddle  
and dry bag

2.

### OPEN TRAY

Open the tray via mobile phone & take out the equipment.

3.

### START PADDLING

Enjoy your time on the water

## THE ADVANTAGES WITH HEIUKI SHARE



**Marketing and customer acquisition** are handled by HEIUKI



**A fully functional booking system** for automated processing is provided by HEIUKI



**Revenue sharing** on net rental income > passive income source



**Additional income** through subscription models, events, and courses during off-peak times via the HEIUKI network



## THE SUP & KAYAK VENDING MACHINE

Includes up to **14 lockers**. Depending on your wishes and requirements, up to 4x 2-seater kayaks & 6x SUPs or up to 14x SUPs can be accommodated.

## TRANSPORTATION & OPERATION

The **HEIUKI SUP & KAYAK VENDING MACHINES** are transported using just a **car trailer**, and **loading and unloading** the machine takes **less than an hour** on average. A particular advantage is the mobility of the vending machines, which means that they can be quickly and flexibly scheduled and operated.

Thanks to the installed photovoltaic system, **the operation of the vending machine is self-sufficient**, so there are no electricity costs for operation.

## THE SUP & KAYAK VENDING MACHINE

Self-sufficient, durable, & fully automated

### LARGE



#### DETAILS

Length: 4,45 m  
Width: 2,20 m  
Height: 2,40 m  
Weight: 1.200 kg

Occupancy plan:

Variant 1: - 10x SUP  
Variant 2: - 14x SUP  
- 2x Kayak

Variant 3: - 6x SUP  
Variant 4: - 8x Kayak  
- 4x Kayak

### SMALL



#### DETAILS

Length: 4,45 m  
Width: 1,10 m  
Height: 2,40 m  
Weight: 700 kg

Occupancy plan:

Variant 1: - 5 x SUP  
Variant 2: - 4x Kayak  
- 1 x Kayak

Variant 3: - 7x SUP



## THE SURFBOARD VENDING MACHINE

**Includes up to 12 lockers.** The surfboard rental machine requires an installation area of about 4m<sup>2</sup>. The vending machine is self-sufficient thanks to the photovoltaic system. The material used for the surfboard vending machine is weatherproof and suitable for salt water operation.

## OPERATION

The **rental machine for surfboards** is perfect **for installation on the beach**, in resorts or in front of surf and sports shops. **Consumers have the option of renting the boards by the hour, day or week.** Organisationally, the customer can be authorised to remove and return the boards in order to use the locker for several handovers (e.g. for weekly rentals), or to give the customer full access to the assigned locker for the entire rental period, so that the customer can also use the locker as a storage area when booking for several days.



## OTHER USE CASES

In addition, HEIUKI Share also offers the option of renting out smaller sports equipment and accessories via its rental system. You can choose from a selection of existing system solutions - HEIUKI also develops individual solutions for new applications on request.

## EXAMPLES FOR SELF-SERVICE RENTAL

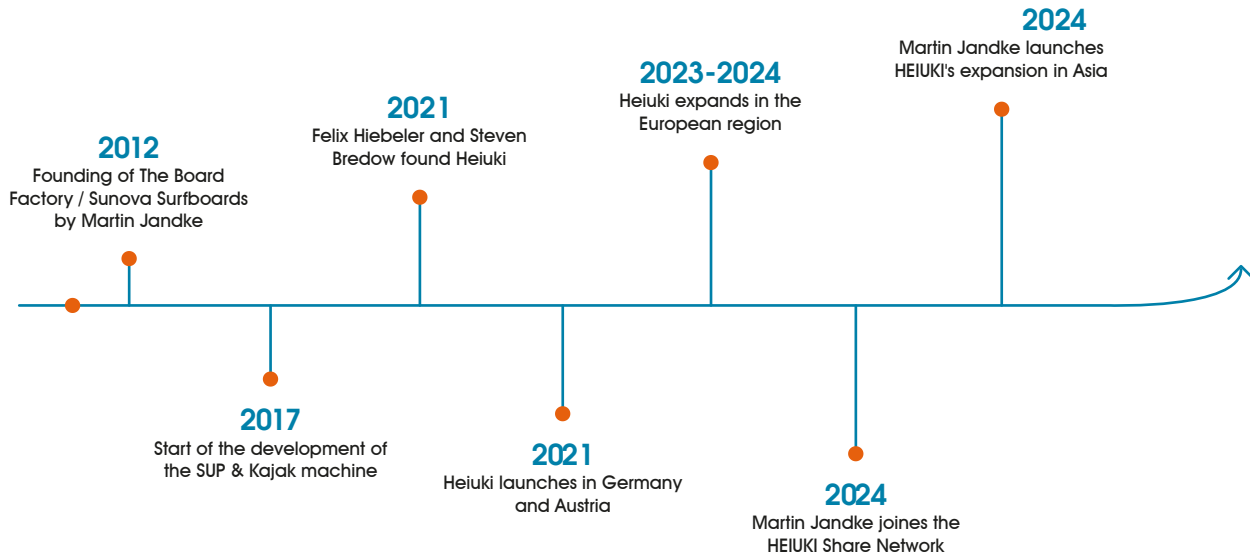
Our **self-service rental stations** have the following applications: **sports equipment for ball sports, racket sports and fitness** directly on site, easily accessible via web app. Your investment creates flexibility and **increases the attractiveness of any location**, whether park, hotel or sports facility. This means more visitors, longer dwell times and **additional revenue streams**. Take advantage of the increasing demand for self-service solutions and position yourself as a pioneer in the sports and leisure industry!

## HEIUKI vs OTHER PROVIDERS

- ✓ Rental is automated by the customer
  - ✓ Completely self-sufficient due to integrated PV module
  - ✓ Heiuki is an independent company and makes no supplier specifications
  - ✓ We have the same goal! We are both interested in generating rental revenue
  - ✓ The station can stand all year round and the material can remain stored in it
  - ✓ The machine consists “almost” only of non-ageing objects and materials. This makes it suitable for long-term use.
- ✓ The rental is automated by the customer
  - ✗ A power connection/supply is required for operation
  - ✗ It is specified which rental equipment must be purchased and how often it must be replaced
  - ✗ Have the business model to sell boards & kayaks to their partners
  - ✗ The station must be cleared in winter and the equipment winterized
  - ✗ The station is made of sheet metal and fast aging materials



## THE HEIUKI STORY



## HEIUKI, A COMPANY FROM AUSTRIA / GERMANY

The **HEIUKI SHARE** concepts offer a completely new opportunity for hotels, camping, gastronomy & leisure providers or sports enthusiasts looking for a lucrative project. With the self-sufficient rental system from Austria, we provide the Austrian tourism industry with an environmentally friendly and economically sustainable offer. The rental machines are not only eye-catching but also simple, intuitive and contactless to operate, creating a whole new charm in the tourism region.

## WHY HEIUKI

- Implemented by an Austrian / German company
- Low personnel costs
- Revitalization of the locations
- Increase in turnover through a predictable investment
- Extended value creation possible (additional sports)

## CONTACT:

HEIUKI Share GmbH  
Contact person: Felix Hiebeler, 0660 22 69 387, [felix@heiuki.com](mailto:felix@heiuki.com)  
Ausstellungsstraße 27, Top 2  
1020 Vienna